## THALES

## THALES GEOSOLUTIONS Ltd

Newark House, Cheltenham Street Bath, BA2 3EX United Kingdom Tel.: +44 (0)1225 486500 Fax: +44 (0)1225 486597

www.thales-geosolutions.com

25<sup>th</sup> April 2002

## TO WHOM IT MAY CONCERN

## SCOTT LAFFERTY

Dear Sirs,

I have had the pleasure of working with Scott Lafferty and his products since 1995, when I started work for SAGE Survey Ltd. One of my roles for Sage Survey was the development of the technical expertise required to enable us to compete in a highly competitive and technically demanding market.

Our association with Mr Lafferty enabled us to provide a specialist product in the field of geophysical interpretation, on which we successfully expanded the company. He provided a unique blend of expert programming skills with a practical knowledge of the problems we faced. His experience in the field of sidescan systems which he gained from work with the Australian Navy, coupled with his natural knowledge of the marine environment from his years as a fisherman enabled him to provide specialist solutions to fit our needs. In addition his ability to impart his knowledge and experience to junior Geophysicists has assisted the career development of a number of personnel.

Mr Lafferty and the products he provided was a vital component in our ability to secure contracts which had very high technical content, often requiring a unique solution. His ability to provide a 'simple' solution to a complex problem seemed to be enhanced by his lack of classical education in programming. Two significant examples of this were contracts for Shell Oil (Malampaya Project) and The Belgium Government (Wallonie waterways project).

Sage Survey has since been incorporated into Thales Geosolutions, and our relationship in utilising Mr Lafferty's skills is still an important part in the continued development of both our systems and our personnel.

For and on Behalf of THALES GeoSolutions,

Nigel Carey
UNCLOS and Exploration Seismics Manager